

Tianxiang (June) Yu

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EDUCATION

University of Connecticut, Storrs, CT

Master's of Business Administration (MBA), Anticipated 2012

Concentrations: Corporate Finance

GPA: 4.0/4.0

University of Cincinnati, Cincinnati, OH

Master of Science in Chemical Engineering (MS), 2003

Nanjing University of Chemical Technology, Nanjing, China

Bachelor of Science in Chemical Engineering (BS), 1997

EXPERIENCE

Cytec Industries INC., Stamford, CT

2006 – 2009

Application Engineer

- Supervised the technical service in China's 8M USD market and maintained good relationship with customers. Increased the division's revenue by 30% in 2007 and 45% in 2008 by developing and presenting new products to existing and prospective customers.
- Oversaw two plant trials for major customer, Chalco. Troubleshoot problems on site successfully resulting in retention of client worth 2M USD.
- Identified profitable new customers and areas of improvement, including strengthening market positioning.
- Prepared and reported the flocculants write-offs.
- Obtained Six Sigma certificate on project management, and Consultative Sales Training Certificate.
- Co-applicant for patent on the hydrate settling reagent.

Advanced Testing Laboratory, Cincinnati, OH

2002 – 2006

Chemist

- Directed development of standard operation procedure, trained and guided 10-person lab staff, and provided technical expertise to troubleshoot for clients.
- Developed new analytical methods, which helped earn 100K USD from Procter & Gamble for diaper testing.
- Supervised equipment maintenance and saved company 20K annually on replacements.

Zhongcheng Chemical Company, Guangzhou, China

1998 – 2000

Chemical Engineer

- Developed a new Na₂S₂O₄ pulp-bleaching process and led optimization of filtration and separation tower's unit operations.
- Published four papers on bleaching process. Won Esso (Exxon Mobil Corporation) Award.

ADDITIONAL INFORMATION

Proficient in MS Office, QuickBooks and financial Modeling in Excel

President, Chinese Tennis Club in Stamford, CT

2008-2010

Vice president, Chinese Student and Scholar Association of Univ. Cincinnati

2001-2002

Esso (Exxon Mobil Corporation) Award, South China Univ. of Tech.

1999

President, Writing club of Nanjing Univ. of Chem. Tech.

1995-1996

Ministry of Chemical Industry Award, Nanjing Univ. of Chem. Tech

1995